



SMART IT SOLUTIONS FOR YOUR BUSINESS'S SUCCESS

YOUR IT PARTNER



Info@smartfactor.net



SMART FACTOR OVERVIEW

IN TODAY'S INCREASINGLY TECHNOLOGY-DRIVEN MARKETPLACE, IT IS CRITICAL TO KEEP UP WITH THE LATEST INNOVATIONS AND SOLUTIONS, IN ORDER TO MAKE THE MOST OF YOUR INVESTMENTS AND KEEP YOUR BUSINESS MOVING FORWARD.

SO WHETHER YOU ARE NEW TO WORKING WITH AN IT PARTNER, OR HAVE WORKED WITH ONE FOR YEARS, WITH **SMART FACTOR** YOU WILL FIND COST-EFFICIENT SUPPORT, GUIDANCE, AND THE INSPIRATION YOU NEED TO PROVIDE YOUR BUSINESS WITH A COMPETITIVE ADVANTAGE.





SMART FACTOR PURPOSE

BUILDING LONG-TERM RELATIONSHIPS WITH A WIDE RANGE OF CLIENTS, TO BE YOUR IT DEPARTMENT WITHOUT THE HASSLE AND EXPENSES, AND DELIVER SOLUTIONS THAT ENABLE OUR CLIENTS TO WORK SMARTER.





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VISION

WE BELIEVE THAT IT IS THE SMART FACTOR FOR ANY BUSINESS'S SUCCESS. IT SHOULD BE UPDATED TO BEAR YOUR DYNAMIC ONGOING BUSINESS AT AFFORDABLE PRICES. WHETHER WE CAN BE THE IT DEPARTMENT YOU'VE BEEN DREAMING OF OR THE GOOD SOFTWARE & HARDWARE SUPPLIER YOU CAN TRUST, WE WILL ALWAYS BE YOUR IT PARTNER.



MISSION

SMART FACTOR COMPANY WAS ESTABLISHED WITH A FORWARD-LOOKING SPIRIT AND A LOFTY OBJECTIVE: TO OFFER SMART IT SOLUTIONS AT AN AFFORDABLE PRICE, WHILE LEADING THE WAY FOR SMARTER ,AND HIGHLY EFFICIENT BUSINESSES.



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THE SOLUTION WE CAN PROVIDE

SMART FACTOR PROVIDES SOLUTIONS THAT ENABLE BUSINESS AND EMPOWER OUR CUSTOMERS WITH THE FOLLOWING:



- ENABLE YOU TO FOCUS ON YOUR BUSINESS BY PROVIDING A PRACTICAL IT SOLUTION BY CREATING AN ENVIRONMENT FOR SUCCESS.
- MINIMIZE THE RISK OF DATA LOSS, DOWNTIME, AND SECURITY THREATS AND PROVIDE REDUNDANCY AT THE SAME TIME, BY ENSURING YOUR BUSINESS OPERATIONS CONTINUE THROUGH VIRTUALIZATION AND AUTOMATION.
- IMPROVE OVERALL CUSTOMER SERVICE AND SATISFACTION, BY ENSURING YOU HAVE THE INFRASTRUCTURE IN PLACE TO CONTINUOUSLY ENGAGE WITH YOUR CUSTOMERS.
- CUT OPERATIONAL COSTS WITH TAILOR-MADE STRATEGIES AND SOLUTIONS BY ASSISTING YOU TO CREATE (OR UPDATE) YOUR IT STRATEGY.
- INCREASE COMMUNICATION BETWEEN ALL STAKEHOLDERS WHICH IS ESSENTIAL WITH ALL THE CURRENT DYNAMIC BUSINESS CHALLENGES THAT ALL BUSINESSES FACE TODAY SUCH AS GLOBALIZATION AND INCREASED WORKER MOBILITY.
- ASSIST OUR CUSTOMERS TO RECRUIT AND SELECT A HIGH PROFICIENCY TEAM.



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SMART FACTOR SOLUTIONS:

SMART FACTOR STRIVES TO BUILD LONG TERM RELATIONSHIPS AND TO PROVIDE QUALITY PRODUCTS AND SERVICES THAT WILL EXCEED THE EXPECTATIONS OF ALL OUR CUSTOMERS.



WE UNDERSTAND WHAT IT TAKES TO PUT THE RIGHT TECHNOLOGY IN PLACE TO ENSURE A MAXIMUM RETURN ON YOUR INVESTMENTS. LET SMART FACTOR HELP YOU WITH A HOLISTIC OVERVIEW.

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SMART FACTOR PROVIDES THE FOLLOWING CONSULTING SERVICES

- SITE VISITS
- IT STRATEGIES
- IT PROJECT MANAGEMENT
- BUSINESS CONTINUITY PLANNING AND BUSINESS PERFORMANCE IMPROVEMENT
- PROCUREMENT (PRODUCTS AND SERVICES THE OCCURRED AT THE BEST POSSIBLE COST AND QUALITY)
- COST-EFFECTIVE AND PROBLEM-SOLVING SOLUTIONS





SMART FACTOR RECRUITING SERVICE



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WE UNDERSTAND THAT COMPANIES TODAY REQUIRE MORE THAN A SKILLED CANDIDATE; THEY REACH FOR EMPLOYEES WHO ARE PRODUCTIVE, EXHIBIT A POSITIVE ATTITUDE AND HAVE THE ABILITY TO BECOME A MEMBER OF THEIR TEAM.

OUR RECRUITMENT MODEL HAS BEEN BUILT UP IN CONSIDERATION OF ALL THE POSSIBLE NEEDS OF OUR CLIENTS IN TERMS OF QUALITY AND DELIVERY.



- UNDERSTAND THE GOALS, AND OBJECTIVES OF OUR CLIENT'S BUSINESS AND THE OPEN POSITION IN THE CLIENT'S COMPANY WITH RESPECT TO PROJECTED GROWTH.
- UNDERSTAND THE NECESSARY SKILL SET, EXPERIENCE, POTENTIAL, ATTITUDE, AND ASPIRATION OF AN IDEAL CANDIDATE REQUIRED TO FILL THE OPEN POSITION.
- ESTABLISH CANDIDATE SEARCH PROCESS QUICKLY AND EFFECTIVELY UTILIZING ALL OUR EXTENSIVE SEARCH TOOLS, MAJOR JOB PORTALS, AND IN-HOUSE DATABASE.
- CONDUCT THOROUGH SCREENING THROUGH TELEPHONIC DISCUSSION WITH EACH CANDIDATE ENSURING THEIR SKILL, EXPERIENCE, POTENTIAL, AND, ASPIRATION.
- ACTIVELY MANAGE THE ENTIRE RECRUITMENT PROCESS RIGHT FROM THE BEGINNING TO END OFFERING COMPLETE SUPPORT THROUGHOUT THE RECRUITMENT PROCESS.





SMART FACTOR FOR SMART BUSINESS



OUR HARDWARE AND SOFTWARE PRODUCTS

- SOFTWARE SOLUTIONS AND SERVICES
- OFFICE PRODUCTIVITY APPLICATIONS
- COMPUTER AND NETWORK OPERATING SYSTEMS
- NETWORK AND DATA SECURITY PRODUCTS
- SERVERS, RACKS, POWER SUPPLIES, AND NETWORK STORAGE
- BUSINESS MANAGEMENT SOFTWARE
- DESKTOP COMPUTERS, LAPTOPS, AND ACCESSORIES
- PRINTERS, SCANNERS, AND PROJECTORS
- ROUTERS, SWITCHES, AND WIRELESS ACCESS POINTS
- PARTS AND ACCESSORIES
- HARDWARE AND SOFTWARE WARRANTIES AND SUBSCRIPTIONS





OUR CLIENTS

MEET OUR HAPPY CLIENTS



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